



Join our team

Are you passionate about delivering sales and profit growth through effective management of distributors? Do you have experience driving sales within the FMCG sector? Look no further as Church & Dwight UK Ltd have an exciting opportunity for a talented Export Sales Manager to join our team.

Amongst other things, you will develop and implement the marketing activity calendar with the distributors, manage all aspects of Region P&L including the marketing and trade investment and motivate, challenge and support existing distributors to maximize sales and profit growth.

You may not have heard of Church & Dwight, but you will have heard of our portfolio of household brands which include Batiste dry shampoo, Arm & Hammer toothpaste, Femfresh intimate wash and Sterimar nasal spray.

This role is responsible for the successful management of distributors across our Eastern Europe/Balkans/CIS countries with a specific focus on Russia. Based at our Euston (London) office, this role will involve significant travel to our international distributors as well as our UK head office in Folkestone, Kent.

The person we are looking for will have:

- A proven track record internationally with experience of building businesses in the appropriate geographical regions.
- Considerable proven Export Account Management experience in the FMCG sector.
- Good knowledge and experience of marketing and brand building activities.
- An international mindset and fluent in English (essential) and another language is desirable.

For this role, you must be prepared to work from our offices in Euston, London, for at least 9 days per month and be willing to travel internationally up to 50% of the time.

This is a great opportunity to work with recognisable global brands and to see your work in the real world. Sounds interesting? Send us your CV and let's talk!

HRdepartment.uk@churchdwight.com